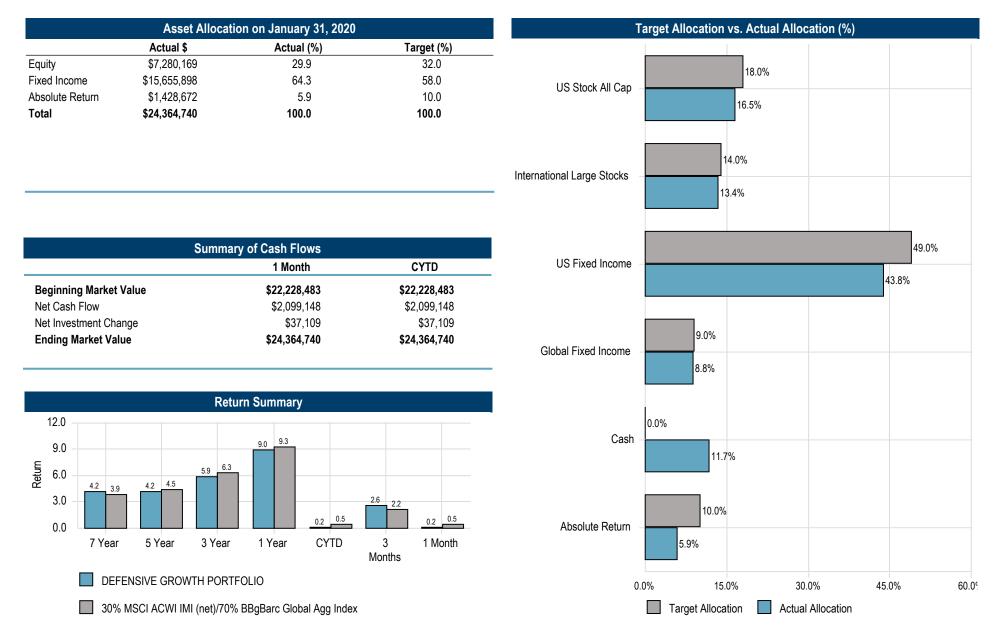
PAVILION a Mercer Practice

COMMUNITY FOUNDATION OF GREATER DES MOINES DEFENSIVE GROWTH

Asset Allocation & Performance

As of January 31, 2020





Market Value History

As of January 31, 2020



Summary of Cash Flows										
	1 Month	3 Months	CYTD	1 Year	3 Year	5 Year	7 Year	Inception 6/30/10		
Beginning Market Value	\$22,228,483	\$16,920,169	\$22,228,483	\$15,716,478	\$10,577,166	\$5,426,582	\$3,133,181	-		
Net Cash Flow	\$2,099,148	\$6,999,148	\$2,099,148	\$7,205,918	\$11,350,173	\$16,201,058	\$18,177,102	\$21,085,984		
Net Investment Change	\$37,109	\$445,423	\$37,109	\$1,442,343	\$2,437,401	\$2,737,100	\$3,054,456	\$3,278,756		
Ending Market Value	\$24,364,740	\$24,364,740	\$24,364,740	\$24,364,740	\$24,364,740	\$24,364,740	\$24,364,740	\$24,364,740		

Asset Allocation & Performance (net of fees) As of January 31, 2020 PAVILION a Mercer Practice

Performance Allocation % of Inception 3 Inception 3 Year CYTD Asset \$ 7 Year 5 Year 1 Year 1 Month Portfolio Date Months 4.2 4.2 0.2 **DEFENSIVE GROWTH PORTFOLIO** 24,364,740 100.0 Jul-2010 5.5 5.9 9.0 0.2 2.6 3.8 4.3 6.1 9.2 0.3 2.3 0.3 Defensive Growth Porfolio SAA _ 30% MSCI ACWI IMI (net)/70% BBgBarc Global Agg Index 5.1 3.9 4.5 6.3 9.3 0.5 2.2 0.5 TOTAL EQUITY 7.280.169 29.9 Jun-2011 8.3 9.3 8.7 10.7 15.4 -1.4 4.4 -1.4 MSCI AC World IMI (Net) 7.7 8.8 8.4 10.6 15.3 -1.3 4.7 -1.3 TOTAL DOMESTIC EQUITY 4.024.946 16.5 Jul-2010 14.7 13.4 11.8 13.7 20.2 -0.2 6.5 -0.2 14.7 Dow Jones U.S. Total Stock Market Index 13.4 11.8 13.7 20.4 -0.1 6.6 -0.1 Vanguard Total Stock Market Index Adm. Jul-2010 4,024,946 16.5 14.7 13.4 11.8 13.8 20.4 -0.1 6.7 -0.1 Vanguard Spliced Total Stock Market Index (Net) 14.8 13.5 11.8 13.8 20.4 -0.1 6.7 -0.1 TOTAL INTERNATIONAL EQUITY 3.255.223 13.4 Jul-2010 7.3 5.4 5.4 7.4 10.3 -2.9 1.9 -2.9 5.5 7.6 -2.3 -2.3 Vanguard Spliced Developed ex U.S. Index (Net) 7.3 5.5 11.4 2.6 Vanguard Developed Markets Index FD Adm. 3.255.223 13.4 Jul-2010 7.3 5.4 5.4 7.4 10.5 -2.8 2.0 -2.8 Vanguard Spliced Developed ex U.S. Index (Net) 7.3 5.5 5.5 7.6 -2.3 2.6 -2.3 11.4 TOTAL FIXED INCOME 12.805.255 52.6 Jun-2011 2.9 2.2 2.7 3.9 6.2 1.1 1.9 1.1 1.9 2.6 4.3 6.6 1.3 Blmbg. Barc. Global Aggregate 1.7 1.1 1.3 3.2 Vanguard Total Bond Market Index Adm 2.527.812 10.4 Jul-2016 4.7 9.9 2.1 1.9 2.1 --Blmbg. Barc. U.S. Aggregate Index 3.2 4.6 9.6 1.9 1.8 1.9 --Nov-2014 3.1 4.8 10.0 2.0 2.0 TCW Metropolitan West Total Return Bond 3.255.298 13.4 3.4 1.9 _ Blmbg. Barc. U.S. Aggregate Index 3.4 3.0 4.6 9.6 1.9 1.8 1.9 -Bain Capital High Income Feeder, Ltd. 1,682,869 6.9 Feb-2014 3.6 4.3 3.8 3.0 0.1 2.7 0.1 -4.7 0.2 2.5 0.2 50% BofA ML High Yield/50% S&P LSTA Leveraged Loan Index 5.2 5.1 7.9 -Vanguard Short-Term Corp Bond Fund Index 3.205.813 13.2 Sep-2013 2.9 2.8 3.6 6.7 1.0 1.3 1.0 -Blmbg. Barc. 1-5 Year Gov/Credit Index 2.1 2.0 2.8 5.4 0.9 1.0 0.9 -Templeton Global Bond Fund- R6 2,133,464 8.8 Jul-2010 3.4 1.5 1.4 1.7 -1.9 -0.6 1.3 -0.6 FTSE World Government Bond Index 2.2 1.2 2.4 4.3 6.1 1.6 0.7 1.6

Asset Allocation & Performance (net of fees) As of January 31, 2020



	Alloca	Allocation									
	Asset \$	% of Portfolio	Inception Date	Inception	7 Year	5 Year	3 Year	1 Year	CYTD	3 Months	1 Month
TOTAL CASH	2,850,643	11.7	Jun-2011	0.6	0.7	1.0	1.5	1.1	0.1	0.2	0.1
Money Market Fund	2,850,643	11.7	Jun-2011	0.6	0.7	1.0	1.5	1.1	0.1	0.2	0.1
90 Day U.S. Treasury Bill Index				0.6	0.8	1.1	1.7	2.2	0.1	0.4	0.1
TOTAL LIQUID ABSOLUTE RETURN	1,428,672	5.9	Sep-2013	2.1	-	0.7	2.3	4.5	0.1	0.2	0.1
Wilshire Liquid Alternative				1.6	-	1.1	2.1	4.2	-0.3	0.9	-0.3
John Hancock Nordea Multi-Asset Absolute Return	717,092	2.9	Sep-2013	2.3	-	1.0	2.6	7.1	0.0	1.6	0.0
Wilshire Liquid Alternative				1.6	-	1.1	2.1	4.2	-0.3	0.9	-0.3
Putnam Multi-Asset Absolute Return Y	711,580	2.9	Sep-2018	-0.1	-	-	-	2.1	0.3	-1.2	0.3
Wilshire Liquid Alternative				1.8	-	-	-	4.2	-0.3	0.9	-0.3

Historical Hybrid Composition As of January 31, 2020



%Jun-2017MSCI AC World IMI (Net)32.0BImbg. Barc. Global Aggregate58.0Wilshire Liquid Alternative10.0

OBJECTIVES : The current portfolio has a long-term (20-year) expected return of 4.8%. Over a 10-year horizon, the portfolio is expected to return 4.0% The standard deviation of this portfolio is plus/minus 7.7% over any one year and plus/minus 2.4% over the 10-year period. The Sharpe Ratio of this portfolio is 0.25